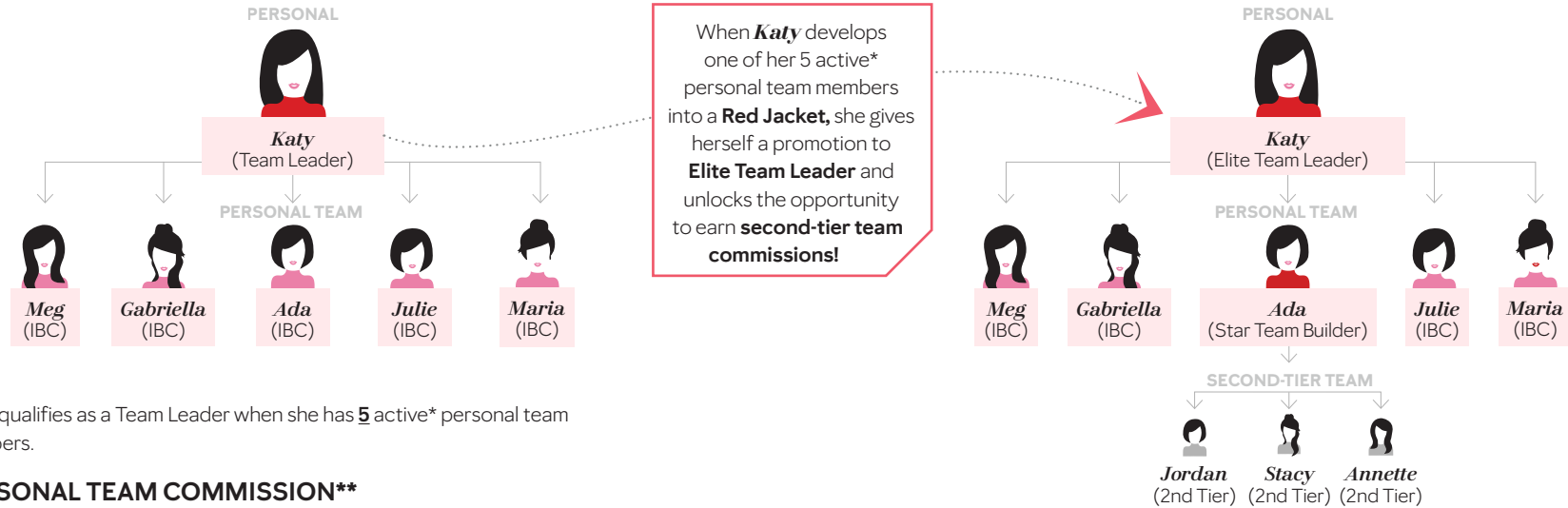


HELLO, SECOND-TIER COMMISSION!

ELITE TEAM LEADER ENHANCEMENT



Katy qualifies as a Team Leader when she has **5** active* personal team members.

PERSONAL TEAM COMMISSION**

In addition to her profit on personal retail sales, Katy is eligible for personal team commission.

- **9%** personal team commission can be earned on combined personal team wholesale Section 1 production in any calendar month when you are an active* Team Leader.
- **13%** personal team commission can be earned on combined personal team wholesale Section 1 production when you are active* and have **5** or more personal team members who place \$225 or more wholesale Section 1 orders in the same calendar month that you place a personal \$600 or more wholesale Section 1 order.

NOTE!

Katy can also become an Elite Team Leader when she has 8 or more active* personal team members. When she develops her team this way, she is eligible for the 9% or 13% personal team commission, but she is not eligible for the 5% second-tier team commission.

* An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 order is received and accepted by the Company and in the following two calendar months.

** Team Leaders and Elite Team Leaders must be active* on the last day of the month to be eligible to earn commissions.

Katy qualifies as an Elite Team Leader when she has **5** active* personal team members, **1** of whom is an active* personal Red Jacket.

- **PERSONAL TEAM:** Meg, Gabriella, Ada, Julie and Maria.
- **PERSONAL RED JACKET:** Ada is an active* personal team member and also Katy's personal Red Jacket (Star Team Builder).
 - Ada's personal team is Jordan, Stacy and Annette. These people are members of Katy's second-tier team.

NEW! SECOND-TIER TEAM COMMISSION**

In addition to her profit on personal retail sales and **9%** or **13%** personal team commission, when Katy has 5 active* team members, 1 of whom is an active* personal Red Jacket, she can earn **5%** on her second-tier team's production.

- **5%** second-tier team commission can be earned when Elite Team Leader production is \$2,000 or more. Elite Team Leader production is a combination of her personal wholesale Section 1 production as well as her personal team production and second-tier team production.