



Senior Sales Director  
Ann Sherman

# Ann's \$ Achiever\$

UNIT GOAL: MILLION \$ UNIT CLUB

July 2020 Newsletter

June 2020 Results

## Our Seminar 2020 Queens

### Mary Kay National Queen's Court

### Princess Court



Wendy  
Watts



Darlene  
Baverso



Janet  
Moynihan



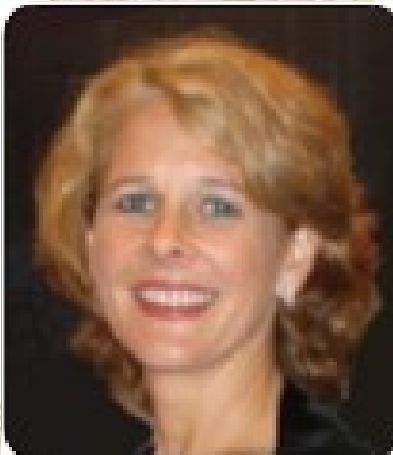
Kristy  
Lambert



Rose Marie  
Spadaro



Rosie  
Pasos



Patricia  
Shallenberger



Theresa  
Heineman

*Congratulations to our  
Heroes who were consistent  
all year long and stayed the  
course to finish across the  
finish line!!*

# shooting for the Stars

March 16, 2020 - June 15, 2020



Keep Your Eye on the PRIZE!!

## 4th Qrt. Star Consultants



Patricia Shellenberger  
PEARL



Wendy Watts  
EMERALD



Sonia Travis  
DIAMOND



Hillary Andrews  
RUBY



Darlene Baverso  
RUBY



Janet Moynihan  
RUBY



Rosie Pasos  
RUBY



Rose Spadaro  
SAPPHIRE



Theresa Heineman  
SAPPHIRE

## All Stars

STAR Consultants all 4 quarters  
Seminar 2020



Patricia Shellenberger



Janet Moynihan



Wendy Watts



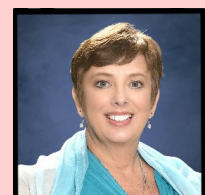
Darlene Baverso



Rosie Pasos



Rose Spadaro



Theresa Heineman



## 1st Qtr. Seminar 2021 On-Target Stars

Name	Total Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Patricia Shellenberger	\$2,525.50	\$0.00	\$0.00	\$474.50	\$1,074.50	\$2,274.50
Ann Sherman	\$1,792.70	\$7.30	\$607.30	\$1,207.30	\$1,807.30	\$3,007.30
Theresa Heineman	\$1,227.60	\$572.40	\$1,172.40	\$1,772.40	\$2,372.40	\$3,572.40
Rosie Pasos	\$1,121.40	\$678.60	\$1,278.60	\$1,878.60	\$2,478.60	\$3,678.60
Hillary Andrews	\$957.20	\$842.80	\$1,442.80	\$2,042.80	\$2,642.80	\$3,842.80
Jami Heavilin	\$711.00	\$1,089.00	\$1,689.00	\$2,289.00	\$2,889.00	\$4,089.00
Lynn Groomes	\$700.00	\$1,100.00	\$1,700.00	\$2,300.00	\$2,900.00	\$4,100.00
Ruth Ashburn	\$637.00	\$1,163.00	\$1,763.00	\$2,363.00	\$2,963.00	\$4,163.00
Darlene Baverso	\$622.70	\$1,177.30	\$1,777.30	\$2,377.30	\$2,977.30	\$4,177.30
Wendy Watts	\$620.10	\$1,179.90	\$1,779.90	\$2,379.90	\$2,979.90	\$4,179.90
Wanda Biokua	\$602.90	\$1,197.10	\$1,797.10	\$2,397.10	\$2,997.10	\$4,197.10
Leah Payne	\$600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00
Madison Williams	\$532.60	\$1,267.40	\$1,867.40	\$2,467.40	\$3,067.40	\$4,267.40
Jennifer Hamblin-Shaw	\$459.50	\$1,340.50	\$1,940.50	\$2,540.50	\$3,140.50	\$4,340.50
Darlene Brideweser	\$448.50	\$1,351.50	\$1,951.50	\$2,551.50	\$3,151.50	\$4,351.50

# shooting for the top in retail sales

# National Court

## Seminar 2021

## Company Court of Sales



Patricia Shellenberger



Wendy Watts



Rosie Pasos

	Name	YTD Contest Credit	Additional Needed For Goal
1	Patricia Shellenberger	\$4,939.00	\$35,061.00
2	Wendy Watts	\$4,072.00	\$35,928.00
3	Rosie Pasos	\$1,626.00	\$38,374.00
4	Darlene Brideweser	\$1,373.00	\$38,627.00
5	Ruth Ashburn	\$1,302.00	\$38,698.00
6	Joan Quinn	\$1,219.00	\$38,781.00
7	Julie Tanner	\$761.00	\$39,239.00
8	Penny Pfeiffer	\$632.00	\$39,368.00
9	Paula Jensen	\$461.00	\$39,539.00
10	Judith Elliott	\$451.00	\$39,549.00

# top team Builders

## Company Court of Sharing

Share the opportunity!!

Who will be our first for Seminar 2021?



Seminar 2021



National Court



MK National Area Princess Court



**National Court of Sales**  
\$40,000 rs/\$20,000 whls

**Princes Court of Sales**  
\$20,000 rs/\$10,000 whsl

**Achievers Court**  
\$10,000 rs/\$5,000 whsl



Court of Sharing

**National Court of Sharing**  
24 Qualified Team Members

**Area Court of Sharing**  
12 Qualified Team Members

**Achievers Court**  
6 Qualified Team Members



# Congratulations

On investing in your business last month!

# June "You Can Do It" Achievers

Patricia Shallenberger	\$1,911.00
Theresa Heineman	\$1,416.70
Rosie Pasos	\$1,310.90
Darlene Bavero	\$1,257.40
Hillary Andrews	\$987.70
Jenna Fullington	\$986.90
Rose Marie Spadaro	\$900.60
Whitney Watts	\$832.30
Madison Williams	\$761.70
Darlene Brideweser	\$680.50
Rita Grubbs	\$670.60
Esther Estrada	\$630.90
Penny Pfeiffer	\$630.00
Janet Moynihan	\$627.90
Wanda Biokua	\$602.90
Jami Heavilin	\$602.50
Lynn Grooms	\$602.00
Wendy Watts	\$601.10
Leah Payne	\$600.00
Jackie Ferguson	\$528.20
Sonia Travis	\$514.00
Teresa Hawkins	\$495.00
Jennifer Hamblin-Shaw	\$459.50
Ruth Ashburn	\$396.00
Karen Vinoverski	\$344.25
Rheda Rosenberg	\$343.00
Marcella Komaromi	\$342.00
Norma Pioth	\$319.50
Brenda Williams	\$307.50
Catherine Wellman	\$306.20
Sharon Johnson	\$306.00
Ana Gomez	\$294.70
Diane Felter	\$293.10
Laurie Pugh	\$291.00
Patty Bouvy	\$270.00
Barbara Campbell	\$267.50
Autumn Cymbor	\$267.50
Caigan McKenzie	\$259.20
Donna Thomas	\$259.20
Dana Norton	\$252.50
Cathy Demorsek	\$252.00
Claire Thornburgh	\$246.00
Terri Moulzolf	\$244.00
Victoria Valencia	\$240.50
Marcia Thomas	\$240.00
Samantha Melancon	\$235.00
Deborah Thomas	\$232.50
Debra McMenamin	\$230.50
Debra Hakeem	\$228.00
Lorraine Miller	\$227.50
Karen Tedhams Howard	\$225.50
Kristy Lambert	\$225.20
Sadie Wilson	\$172.00
Donna Lew-Buechel	\$168.00
Michelle McConnell	\$126.50
Joan Martos	\$119.20
Olivia Ortiz	\$105.20
Brittany Schwecke	\$86.00
Kimberly Martin	\$82.60
Tammy Flumm	\$80.50
Paige Hitt	\$76.00
Sharon Snook	\$70.10
R Short	\$64.00



Leah Payne



Wendy Watts



Lynn Grooms



Jami Heavilin



Wanda Biokua



Janet Moynihan



Penny Pfeiffer



Esther Estrada



Rita Grubbs



Darlene Brideweser



Madison Williams



Whitney Watts



Rose Spadaro



Jenna Fullington



Hillary Andrews



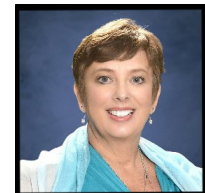
Darlene Bavero



Rosie Pasos



Patricia Shellenberger



Theresa Heineman

WELCOME to the team!



Jami Heavilin  
Team Ann Sherman



Chloe Russell  
Team Sadie Wilson

# TEAM BUILDING

## DIQ / FUTURE DIRECTOR



Wendy Watts

## TEAM LEADERS



*Will this be you?*

## STAR TEAM BUILDERS



Darlene Baverso



*Will this be you?*



*Will this be you?*

## SENIOR CONSULTANTS

Hillary Andrews

Autumn Cymbor

Terri Moulzolf

Norma Pioth

Rose Marie Spadaro

Marcella Komaromi

Rosie Pasos

Ruth Ashburn

Olivette Duarte-Avila

Janet Moynihan

Laurie Pugh

Whitney Watts

Debra McMenamin

Penny Pfeiffer

Patty Bouvy

Kristy Lambert

Valerie Paris

Joan Quinn

Barbara Campbell

Olivia Ortiz

Patricia Shallenberger

## Moving on Up!!

*Who will be moving up next?*



Wendy Watts



Darlene Baverso



**SENIOR CONSULTANT**  
1-2 Active Team Members  
4% Commission



**STAR TEAM BUILDER**  
3-4 Active Team Members  
4%, 6% OR 8% Commission



**TEAM LEADER**  
5-7 Active Team Members  
9% OR 13% Commission  
Eligible to be on-target for  
Grand Achiever Status



**ELITE TEAM LEADER**  
8+ Active Team Members  
9% OR 13% Commission



**DIRECTOR IN QUALIFICATION**  
10+ Active Team Members  
Submit your DIQ Commitment Form



**SALES DIRECTOR**  
Debut as an Independent Sales  
Director and you will receive  
fabulous rewards and  
opportunities



Independent Mary Kay Senior Sales Director

Ann Sherman  
 5860 Dashwood Dr  
 Bethel Park, PA 15102-1316  
 millionachiever@gmail.com  
 724-518-5501



**Extended Sept. 30th**

Special Delivery for

<b>Birthdays in July</b>	<b>Day</b>
Tammy Flumm	July 1
Centrella Ziegler	July 2
Jackie Rao	July 3
Paige Hitt	July 7
Olivia Ortiz	July 7
Terri Moulzolf	July 10
Janet Moynihan	July 15
Norma Pioth	July 15
Gigi McNamara	July 18
Jan Bothun	July 19
Peggy Givens	July 27
R Short	July 27
Dana Norton	July 28
Rose Marie Spadaro	July 28

<b>Anniversaries in July</b>	<b>Day</b>
Metzi Jolly	July 4
Mary Kitner	July 8
Paula Jensen	July 9
Ana Gomez	July 10
Lori Callon	July 15
Lorraine Miller	July 15
Deborah Thomas	July 15
Rosie Pasos	July 16
Mary Agnes Galvin	July 17
Ruth Ashburn	July 18
Rachel Marichi	July 19
Carol McMillen	July 31
Veronica Paderez	July 31