

# Use this to track what you need to MAXIMIZE your Team Building Commission this month!

## Personal Team Commission

1-2 Active Personal Team Members = **4%** Total Team Production

3-4 Active Personal Team Members

- Less than \$1,000 Total Team Production = **4%** Total Team Production
- \$1,000 - \$1,799 Total Team Production = **6%** Total Team Production
- \$1,800 and above Total Team Production = **8%** Total Team Production

{Your personal production counts towards the total production to increase your %, but you are not paid on your personal production until you become a Director}

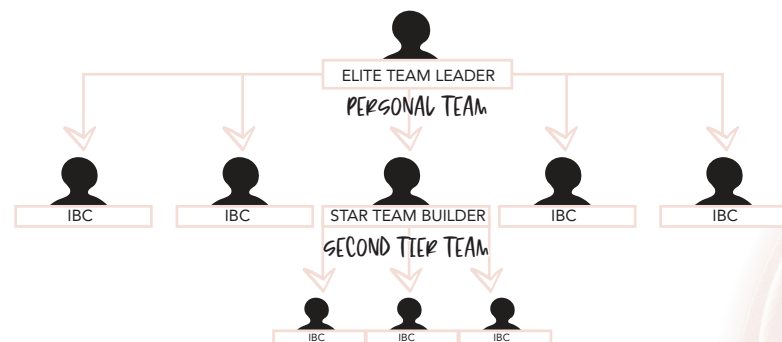
5+ Active Personal Team Members = **9%** Total Team Production

When 5 or more Team Members have \$225 wholesale or more in for the month & you personally have \$600 wholesale in for them month = **13%** Total Team Production

## 2nd Tier Commission

You can earn an additional **5%** Commission on your 2nd Tier Team, when..

- You have 4 Active Team Members
- 1 Active Red Jacket with a minimum of 3 Active Team Members
- \$2,000+ in Elite Team Production



## Key Terms:

**Personal Team:** The Consultants you personally recruited.

**Elite Team:** The Consultants you personally recruited + the Consultants they personally recruited.

**2nd Tier Team:** The Personal Team Members of your Personal Team Members

ACTIVE TEAM MEMBER:

1.

PRODUCTION:

ACTIVE TEAM MEMBER:

2.

PRODUCTION:

ACTIVE TEAM MEMBER:

3.

PRODUCTION:

ACTIVE TEAM MEMBER:

4.

PRODUCTION:

ACTIVE TEAM MEMBER:

5.

PRODUCTION:

ACTIVE TEAM MEMBER:

5A.

ACTIVE TEAM MEMBER:

5B.

ACTIVE TEAM MEMBER:

5C.

## Maximize your Personal Team Commission:

- 5 Personal Team Members have in \$225+ Wholesale Productions this month.
- You Personally have in \$600+ Wholesale Production this month.

**Congratulations!** You have earned **13%** Personal Team Commission this month!

## Earn your 2nd Tier Commission

- 5 Active Personal Team Members
- At least 1 of your 5 Active Team Members is a Red Jacket who has 3 Active Team Members
- Total Elite Team Production is \$2,000+ Wholesale this month.

**Congratulations!** You have earned **5%** Commission on your 2nd Tier Team this month!