

Bubble Sheet Activity Breakdown

Profit Goal: \$ _____ x 2.5 = _____ *

Retail Sales Goal: * _____ by _____ (date)

Current retail: - _____ as of _____ (today)

Retail left: = _____ ❖ to sell by _____

What is your average sales per party? * _____

Divide what I have left to sell by this average,

❖ _____ + * _____ = * _____

How many weeks left until June 30th: * _____

How many parties do I need to hold per week?

◆ _____ + * _____ = ♥ _____

Bubble Sheet - 55 circles (asks) yields 10 bookings. So, for every 5 or 6 contacts you make, you should get one booking.

✓ _____

How many "asks" do I need to do to get to * _____?

✓ _____ X _____ = * _____

(4 times the number of bookings I need * is the number of "asks" I need to do)

This can be a big number, but remember,

- Everyone you know knows 10 people you don't.
- This will be happening over the next several months.
- If you start with 10 people you DO know, they can lead you to the next if you do your part.

■ _____ total calls in the next * _____ weeks = * _____ calls per week

Now you choose how many days a week you are going to make these calls _____

_____ of calls * _____ days a week = _____ calls per day

I will persist without exception!

Making
it
Small
& Simple!