WINTER 2022

MARY K the LOOK

INDULGE IN THE BEAUTY OF WINTER

WITH A CURATED COLLECTION, TWO SIGNATURE SCENT-SATIONS, A MINT-FOR-ALL LIP BALM AND SO MUCH MORE!



BEAUTIFUL INDULGENCE

INSIDE AND OUT, YOU ARE BEAUTIFUL. AND YOU DESERVE TO INDULGE YOURSELF BEAUTIFULLY EVERY SINGLE DAY! CONSIDER IT DONE WITH THESE WINTER WONDERS, NEW FROM MARY KAY.

First, a fabulous new take on the limited-edition[†] *Mary Kay*^{*} Beauty Box filled with sparks of luminous color and self-care must-haves, meticulously curated for the winter beauty season. It's a great gift for yourself and for other beautiful women you want to indulge. Layer on a signature scent with *Mary Kay Illuminea*[™], now in both an Extrait de Parfum and a limited-edition[†] Body Soufflé that smooths onto skin like plush cashmere. Keep lips luscious with the new limitededition[†] *Mary Kay*^{*} Hint of Mint Lip Balm, your daily lip luxury for minty, mood-boosting moments. You'll want one in your pocket, one in your purse, one at your desk, basically you'll never want to be without it!

JUST REACH OUT TO ME AND LET THE LUXURIATING BEGIN!

YOUR MARY KAY INDEPENDENT BEAUTY CONSULTANT

INDULGE IN A BOX OF BEAUTY!

Welcome to an exciting way to discover Mary Kay! From beauty faves and self-care must-haves to products only available in this *Mary Kay** Beauty Box, we invite you to get your winter glow on with our top picks of the season. You're sure to find your new favorites as you build your beauty collection, leave your worries behind and indulge in some "me" time.

New! Limited-Edition⁺ Mary Kay^{*} Beauty Box, \$48







Each product was hand-selected by a team of beauty experts and packaged together with love in a special box – so it's ready to give and receive!

THIS BEAUTY-FULL ASSORTMENT INCLUDES:

- Special-Edition⁺ Mary Kay[®] Pink Clay Mask
- Mary Kay Unlimited[®] Lip Gloss in Fancy Nancy
- Mary Kay Chromafusion[®] Highlighter in Glazed
- Mary Kay[®] Fuzzy Headbanc
- White Tea & Citrus Satin Body[®] Revitalizing Shea Scrub Deluxe Mini

What a **lalue**!

Because it's priced at just \$48, you're getting the Fuzzy Headband and Revitalizing Shea Scrub Deluxe Mini as an added **BONUS!**



UNBOX BEAUTY BLISS!

Share your unboxing experience on social media! Tag @marykayus and use #MaryKayBeautyBox.

R.Y.F.

WRAP YOUR SKIN IN LUXURY.



Indulge in a luxurious treat for your skin and your senses with limited-edition⁺ *Mary Kay Illuminea*[™] Body Soufflé. The whipped texture smooths onto skin like plush cashmere and moisturizes for 24 hours.* And the floral oriental scent is a pampering sensation.

Limited-Edition[†] Mary Kay Illuminea[™] Body Soufflé, \$32

THE DREAM DUO

We've combined a luxurious Body Soufflé with the prestige signature fragrance *Mary Kay Illuminea*[™] Extrait de Parfum to create the ultimate indulgence. Inspired by Mary Kay Ash, this elegant fragrance celebrates the women who empower, encourage and light the way for others. Products also sold separately.

New! Limited-Edition[™] Mary Kay Illuminea[™] Bundle, \$99

LLUMINEA

Bundle includes *Mary Kay Illuminea*™ Extrait de Parfum and Body Soufflé.

What a Value!

Save \$13 when you buy the bundle!

Mary Kay Illuminea[™] Extrait de Parfum, \$80





MINT TO BE YOURS.

MARY KA

Moisturize winter lips with new limited-edition⁺ *Mary Kay** Hint of Mint Lip Balm! With a moisturizing formula and a refreshing mint leaf scent, it can be applied anytime throughout the day for a minty, mood-boosting moment!

You'll want one in your pocket, one in your purse, one at your desk, basically you'll never want to be without it! And neither will he.

MARY KAY

New! Limited-Edition[†] *Mary Kay*^{*} Hint of Mint Lip Balm, \$10 each



KAI

Makes a great gift!

A PORTABLE PAMPERING TREAT!

Mask your way to refreshed and hydrated skin at home or on the go with the special-edition⁺ Mary Kay^{*} 2-Step Hydrating Sheet Mask.

Special-Edition[†] *Mary Kay*^{*} 2-Step Hydrating Sheet Mask, \$40, pk./8









THE ESSENCE OF PAMPERING

A single-serving, airtight pouch keeps the gel essence separate from the dry sheet mask until you're ready to use it.

All prices are suggested retail. +Available while supplies last

APPLY

INDULGE HIM Every day.

This amazing Foaming Beard Wash is designed to cleanse, refresh and nourish his beard and face. It is formulated with sunflower-infused surfactants rich in vitamin E, and panthenol, known for its moisturizing benefits.

Special-Edition⁺ MKMen^{*} Foaming Beard Wash, \$18



MKMen[®] Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30,* \$26 MKMen[®] Daily Facial Wash, \$18 MKMen[®] Shave Foam, \$18 MKMen[®] Cooling After-Shave Gel, \$18

HEALTHY-LOOKING SKIN FOR HIM

*MKMen** Skin Care makes it easy for him to smooth, soothe and protect his skin every day. And each product is specifically designed with him in mind! From cleansing to fighting the visible signs of premature aging to shaving, there's a solution for every man, any age.

MKMen[®], \$80 for the regimen

Regimen includes Daily Facial Wash, Shave Foam, Cooling After-Shave Gel and Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30.*

HIS SCENTS OF STYLE

Every Mary Kay* fragrance has its own style, just like him.



Shown clockwise from left:

MK High Intensity* Sport Cologne Spray, \$46 MK High Intensity Ocean* Cologne Spray, \$46 Cityscape* Cologne Spray, \$56 True Original* Cologne Spray, \$42 MK High Intensity* Cologne Spray, \$46 Domain* Cologne Spray, \$42

TOTAL BODY SKINDULGENCE

Create the luxury of a spa retreat in your own home with the soothing, skin-nurturing *Satin Body*[®] Collection. Every product envelops your skin in a velvety kiss of rich shea butter. You'll feel your senses awaken with the refreshing scent of white tea and citrus, leaving skin soft, nourished and moisturized. Indulge daily – your body will love you for it!



BEATAL STAR

MARY KAY



BHEA LOTION

EXFOLIATE AND IMMEDIATELY BUFF away dry skin with a shea scrub that polishes skin to perfection so it feels invigorated and refreshed.

White Tea & Citrus Satin Body[®] Revitalizing Shea Scrub, \$20 INSTANTLY ENVELOPS YOUR SKIN in a rich lather that gently cleanses and leaves skin feeling refreshed, nourished and moisturized.

White Tea & Citrus *Satin Body** Indulgent Shea Wash, \$20 FORMULATED WITH LUSCIOUS SHEA BUTTER and enhanced with vitamin E, this lotion instantly comforts and melts into skin, providing immediate relief for dryness.

White Tea & Citrus Satin Body[®] Silkening Shea Lotion, \$20

A PAMPERING FAVORITE for hands that feel revitalized, soothed and protected. Set includes a fragrance-free protecting softener, a scented shea scrub, a scented shea cream and a giftable bag. Also available in a fragrance-free set.

White Tea & Citrus *Satin Hands*[°] Pampering Set, \$36

Also sold separately:

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White Tea & Citrus *Satin Hands*[®] Nourishing Shea Cream, **\$1**2



LAVISH ON THIS WHIPPED CRÈME formulated with shea butter and mango butter for unbelievable softness and instant moisturization.

White Tea & Citrus Satin Body^{*} Whipped Shea Crème, \$24



LOOK FLAWLESS Every time.

With Mary Kay, you can build a foundation collection that's suited for all of life's occasions. We offer a beautiful range of formulas, coverage levels, shades and benefits, so you'll find a perfect fit for all your foundation needs.

Endless Performance* Crème-to-Powder Foundation, \$20

Mary Kay® CC Cream Sunscreen Broad Spectrum SPF 15,* \$22

TimeWise* Luminous 3D Foundation, \$25

TimeWise* Matte 3D Foundation, \$25

Mary Kay[®] Liquid Foundation Brush, \$14



PREP & SET

Take your foundation to the next level by starting with Mary Kay[®] Foundation Primer Sunscreen Broad Spectrum SPF 15,* applying your foundation, then finishing with Mary Kay® Silky Setting Powder. Mary Kay[®] Foundation Primer Sunscreen Broad Spectrum SPF 15,* \$20 Mary Kay* Silky Setting Powder, \$20





PREP YOUR POUT.

Kiss lip lines goodbye! *Time Wise** Age-Fighting Lip Primer helps prime the lips for improved lipstick wear while reducing the appearance of lines and wrinkles on the lips and around the lip area. In fact, 100% of women had an improvement of fine lines on the lips!† It helps prevent lipstick and lip gloss from feathering and bleeding. Plus, it's packaged in a convenient stick for easy application throughout the day.

TimeWise[®] Age-Fighting Lip Primer, \$25



KISS OF COLOR

To see all of our luscious Mary Kay*lip colors, check out the shopping guide at the back of this catalog. Mary Kay[®] Supreme Hydrating Lipstick, \$18 Mary Kay Unlimited[®] Lip Gloss, \$16 Mary Kay[®] Gel Semi-Shine Lipstick, \$18 Mary Kay[®] Gel Semi-Matte Lipstick, \$18

CONTEMPORARY CLASSICS

Defined eyes paired with shimmery cheeks and a subtle, glossy lip create the perfect balance for this modern makeup look.

EYES SO DEFINED



(1) CREASE = Rustic + Eye Crease Brush

(2) INNER CORNER = Gold Status + Eye Smudger Brush





GET THE LOOK:

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Mary Kay Chromafusion* Eye Shadow in Rustic, Gold Status and Espresso, \$8 each Mary Kay* Ultimate Mascara^{T*}, \$16 Mary Kay* Eyeliner in MK Deep Brown, \$12 Mary Kay* Precision Brow Liner in Brunette, \$14 Mary Kay* Volumizing

Mary Kay[®] Volumizing Brow Tint in Brunette, \$14 Mary Kay Chromafusion® Contour in Latte, \$14 Mary Kay Chromafusion® Highlighter in Glazed, \$14

Mary Kay^{*} Supreme Hydrating Lipstick in Better Than Bare, \$18 Mary Kay Unlimited^{*} Lip Gloss in Soft Nude, \$16

Bright pink tones on the eyes, cheeks and lips bring this graceful, playful look to life.

CREATE A ROSY OUTLOOK.

(1) CREASE = Soft Heather + Eye Crease Brush

OP

(2) INNER CORNER & BROW BONE = Crystalline + All-Over Eye Shadow Brush



(3) UPPER LASHLINE = Golden Mauve + Eyebrow/ Eyeliner Brush



GET THE LOOK:

Mary Kay Chromafusion* Eye Shadow in Soft Heather, Crystalline and Golden Mauve, \$8 each Mary Kay* Eyeliner in MK Deep Brown, \$12 Lash Love* Mascara in

l ♥ black, \$16

Mary Kay^{*} Volumizing Brow Tint in Dark Blonde, \$14

*Mary Kay** Precision Brow Liner in Dark Blonde, \$14

Mary Kay Chromafusion* Blush in Hint of Pink (apples of the cheeks) and Darling Pink (cheekbones), **\$14 each**

Mary Kay[®] Supreme Hydrating Lipstick in Fuchsia Dream, \$18

BEAUTY MEETS DERM BENEFITS.

Each of these dermatologyinspired supplements is formulated with meticulously tested ingredients that are scientifically proven to deliver the highest level of skin care performance and yield measurable results.

Delivers pure, potent retinol at a 0.5% clinically proven concentration

Mary Kay Clinical Solutions° Retinol 0.5, \$78





Delivers a power shot of rich fatty acids to nourish dry skin

Mary Kay Clinical Solutions[®] Calm + Restore Facial Milk, \$50



Mary Kay is proud to share that these *Mary Kay Clinical Solutions* * products have earned the Good Housekeeping Seal. Mary Kay Clinical Solutions* Retinol 0.5 Set, \$120 (Includes Mary Kay Clinical Solutions* Retinol 0.5 and Calm + Restore Facial Milk)



Save \$8 when you buy the set!



NEXT-LEVEL BOOSTERS

Take wrinkle reduction to the next level with our highest concentrations of vitamin C and resveratrol.

Mary Kay Clinical Solutions[®] C + Resveratrol Line-Reducer, \$38



Experience science's powerhouse hydrators that deliver advanced aid to dry skin.

Mary Kay Clinical Solutions® HA + Ceramide Hydrator, \$38

SKIN SOLUTIONS FOR EVERY NEED

Your skin's needs are just as unique as you are, and Mary Kay offers a variety of serums and exfoliators that can help your skin look beautiful and healthy one day at a time!



With just one use of this twostep system, skin immediately looks polished and younger, and pores look significantly smaller.

TimeWise* **Microdermabrasion Plus** Set.\$58

100% of panelists who used this serum experienced visible lifting of sagging skin along the cheeks and jawline.*

TimeWise Repair* Volu-Firm* Advanced Lifting Serum, \$74 This serum visibly firms and brightens skin with powerful antioxidants vitamin C and vitamin E.

TimeWise Replenishing Serum C+E°, \$60

This advanced exfoliating formula contains glycolic acid that targets skin's multiple surface layers to reveal the radiance within.

TimeWise Repair* Revealing Radiance[®] Facial Peel, \$68

YOUR SKIN CARE!

Skinvigorate Sonic™ Skin Care System, \$75 Includes device, one Facial

Skinvigorate Sonic™ Facial Massage Head, \$25, pk./1

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YOU DESERVE A DAILY MIRACLE.





Mary Kay is proud to share that the *TimeWise Miracle Set 3D** has earned the Good Housekeeping Seal.

It's called 3D for a reason!

- **DEFENDS** against age-accelerating free radicals on skin with multiple antioxidant benefits.
- **DELAYS** the look of premature skin aging with broad spectrum UVA/UVB protection.
- DELIVERS visible improvement of multiple signs of skin aging in 4 weeks.⁺

TimeWise Miracle Set 3D°, \$120

STEP 1:

What a **lalue**!

Save \$12 when you

buy the set!

Remove complexiondulling impurities, and leave skin feeling clean and exfoliated.

STEP 2:

PROTECT - *Time Wise* Age Minimize 3D** Day Cream SPF 30 Broad Spectrum Sunscreen,* \$34

Re-energize your skin's natural glow while protecting it against UVA/UVB rays.

STEP 2:

REPLENISH)) *TimeWise® Age Minimize 3D®* Night Cream, \$34

Smooth on before bed, and wake up to skin that looks firmer and feels rejuvenated.

STEP 3:

BRIGHTEN EYES - 🎘 -) *TimeWise® Age Minimize 3D®* Eye Cream, \$38

Help improve the appearance of dark circles, undereye puffiness, fine lines and wrinkles.

*Results based on a 12-week independent clinical study in which 62 women used the *TimeWise Miracle Set 3D** twice a day *Over-the-counter drug product MARY KAY

PINK & POWERFUL

Add more pink power to your routine with these affordable, skin-loving treats. MARY KAY

TimeWise[®] Moisture Renewing Gel Mask, \$24 *Mary Kay*[®] Micellar Water, \$18

MARY KAY

INDULGE IN ADVANCED SKIN CARE.

*TimeWise Repair** proves it's never too late to rescue skin from the damage of the past. This scientifically advanced regimen reduces the look of deep lines and wrinkles, restores a lifted appearance and recaptures the look of youthful volume.

*TimeWise Repair** *Volu-Firm** Set, **\$215**



Save \$41 when you buy the set!



Mary Kay is proud to share that the *TimeWise Repair Volu-Firm*^{*} Set has earned the Good Housekeeping Seal.

STEP 1:

CLEANSE - (Charles) *TimeWise Repair*® *Volu-Firm*® Foaming Cleanser, \$30

Gently sweep away complexiondulling impurities while leaving skin feeling deeply cleansed, revitalized and hydrated.

STEP 2: LIFT ☆))

TimeWise Repair* Volu-Firm* Advanced Lifting Serum, \$74

Reclaim your triangle of youth, and leave skin feeling softer, smoother and more moisturized.**

STEP 3:

RESTORE 🔆 *TimeWise Repair** *Volu-Firm** Day Cream Sunscreen Broad Spectrum SPF 30,* \$54

Protect your skin against UVA/UVB damage while helping to support its natural collagen.***

STEP 3:

REACTIVATE)) *TimeWise Repair** *Volu-Firm** Night Treatment With Retinol, \$54

Fight the appearance of deep lines and wrinkles while you sleep.



STEP 4: REAWAKEN

REAWAKEN 🔆 D *TimeWise Repair® Volu-Firm*® Eye Renewal Cream, \$44

Target visible deep lines, dark circles, sagging, bags and upper eyelid droop.

"Based on panelists who agreed with statements in a six-week independent consumer study in which 195 women used the serum twice a day

***Based on in vitro testing of key ingredients

D NATURALLY DERIVED*

BEAUTIFUL SKIN, NATURALLY!

Indulge in gentle formulas with a unique blend of naturally derived' ingredients in each product. From skin-soothing sweet almond oil to antioxidant-packed cornflower floral water, achieving beautiful skin is a natural!

Mary Kay Naturally*

99.49% natural origin[†]



100% natural origin[#]

100% natural origin[#] 100% natural origin[#]

*Mary Kay Naturally** products are clinically shown to be suitable for sensitive skin.

Mary Kay Naturally[®] Exfoliating Powder, \$36

Gently exfoliates skin, thanks to hydrogenated castor oil and citric acid.

Mary Kay Naturally^{*} Nourishing Oil, \$50

Leaves skin feeling hydrated and contains a blend of sweet almond, olive and sesame oils.

*Mary Kay Naturally** Purifying Cleanser, \$28

Infused with skin-soothing cornflower floral water and sweet almond oil, helps remove dirt and leaves skin feeling nourished and soothed.

*Mary Kay Naturally** Moisturizing Stick, \$30

Made with candelilla wax and beeswax, it relieves dry skin, anywhere, anytime.

At least 90% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard. Natural sources include water, plants, minerals, ingredients of mineral origin and other agricultural ingredients. For more information, go to **marykay.com/naturally.**

This means that 99.49% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard.

⁴¹This means that 100% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard.

IMMERSE SKIN IN BOTANICAL EXTRACTS.

Botanical Effects^{*} is a simple regimen infused with the goodness of botanicals to bring out skin's healthy radiance. The formulas are gentle on the skin and the price is easy on your budget. Now doesn't that just feel good?

Botanical Effects^{*} \$60 for the regimen

Regimen includes Cleansing Gel, Refreshing Toner and Moisturizing Gel.

STEP 1:

CLEANSE 🔆 D Botanical Effects* Cleansing Gel, \$20

Cleans deeply and effectively and even dissolves all traces of oil. Skin feels smooth, nourished and clean.

STEP 2: TONE () Botanical Effects* Refreshing Toner, \$20

Traces of dirt are wiped away as are complexion-dulling dead skin cells. Helps control shine.

STEP 3:

MOISTURIZE (Construction) *Botanical Effects*[®] Moisturizing Gel, \$20

Quick-absorbing gel does not feel greasy, yet it moisturizes for 12 hours. Skin feels soft, smooth and fresh. \mathbb{A} acne solutions

CLEARER SKIN IN JUST 7 DAYS!*

Three out of four people said they would switch to the *Clear Proof*^{*} Acne System because they said it clears up pimples faster than their previous regimen.⁺ And that says a lot.

> *Clear Proof*® Acne System, \$50

What a **lalue**!

Save \$16 when you buy the set!

System includes

Clarifying Cleansing Gel,* Blemish Control Toner,* Acne Treatment Gel* and Oil-Free Moisturizer for Acne-Prone Skin.

ADD ON FOR CLEARER-LOOKING SKIN.

clearprot

*Clear Proof** Deep-Cleansing Charcoal Mask, \$25

Use two or three times a week to unclog pores with the power of activated charcoal.

STEP 1:

CLEANSE 🔆 D Clear Proof* Clarifying Cleansing Gel,* \$18

Gently removes dirt, oil and complexion-dulling impurities while helping to reduce and control shine.

STEP 2: CONTROL 🔆 D

CONTROL 747 D Clear Proof[®] Blemish Control Toner,***** \$16

clearprool

Tones without overdrying and helps exfoliate dead surface skin cells.

STEP 3: TARGET 🔆 🕽

TARGET → D Clear Proof® Acne Treatment Gel,* \$12

Clears up blemishes and helps to visibly reduce the redness and size of pimples.

STEP 4:

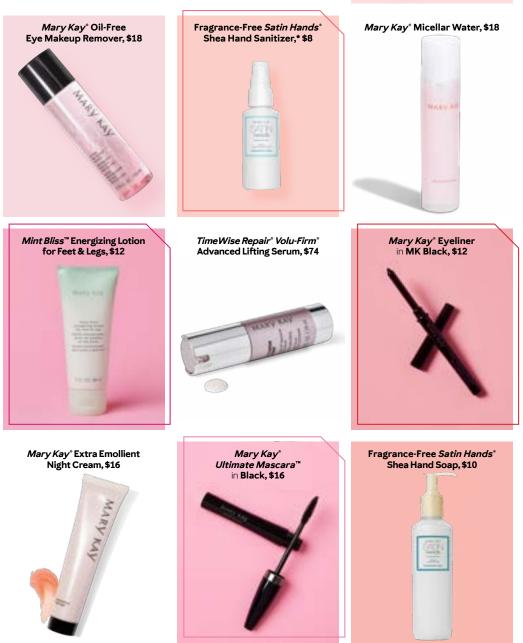
MOISTURIZE (Clear Proof* Oil-Free Moisturizer for Acne-Prone Skin, \$20

Replenishes moisture to provide balanced hydration with no oily or greasy feel.

YOUR *MARY KAY*® FAVES

Indulge in the beautiful benefits of these *Mary Kay*[®] best-sellers.





All prices are suggested retail. *Over-the-counter drug product The best-seller logo/designation refers to top-selling products within the *Mary Kay** product line.

With a Mary Kay business,





From the potential to earn extra income to making new connections and learning new skills – they can all be a part of a Mary Kay business. And the best part? **YOU choose** how to grow with small steps or big leaps and everything in between. **Don't you** *love when something just fits*?

11

#MYMKLIFE





MARYKAY.COM/ITJUSTFITS



6 Thanks to social media, I have met people from many different places. I love sharing how Mary Kay has given me an opportunity to grow. I fit Mary Kay into my life wherever I go. **99**

> ESTEFANI RUIZ RUIZ, INDEPENDENT SALES DIRECTOR

> > MA



All prices are suggested retail. *Over-the-counter drug product The best-seller logo/designation refers to top-selling products within the Mary Kay' product line.

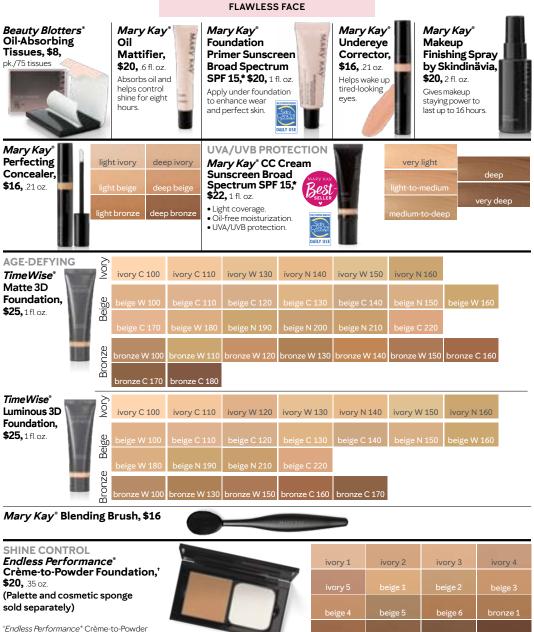


*Based on a 12-week independent clinical study

SPECIAL SOLUTIONS / BODY CARE



*Over-the-counter drug product **Results based on an independent expert evaluator assessing 28 panelists during a six-hour clinical study



Foundation contains a small amount of fragrance.

Mary Kay[®] Silky Setting Powder, \$20, .28 oz.



	beige 4	beige 5 beig		e 6 bronze 1	
	bronze 2	bronze 3	bronz	ze 4	bronze 5
light ivory	light-medium ivory	medium i	vory	deep ivory	
light beige	light-medium beige	medium	peige	deep beige	
light bronze	light-medium bronze	e medium b	ronze	de	en bronze

Mary Kay[®] All-Over Powder Brush, \$16

<i>Mary Kay®</i> Sheer Mineral Pressed Powder,	ivory 1	ivory 2	<i>Mary Kay</i> [®] Translucent Loose Powder, \$18, 39 oz.	1				
\$18, .32 oz.	beige 1	beige 2	Set your makeup. Reduce shine.	962				
Be sure to add a <i>Mary Kay</i> * palette and applicator.	bronze 1	bronze 2						

All prices are suggested retail.

The best-seller logo/designation refers to top-selling products within the Mary Kay' product line.

Mary Kay* Mary Kay Chromafusion[®] Eye Primer, Eye Shadow, \$8, .05 oz. \$12, .3 oz. 12-hour, lifeproof formula. Pigment-rich hues. Creates a foundation MATTE demonstrated to extend eye color wear. blossom biscotti sand castle cinnabar mahogany shadow Mary Kay[®] Liquid Eye Shadow, \$16, hot fudge merlot evening navy espresso onyx 14 07 Pigment-packed SHIMMER color in a single swipe. crystalline moonstone smoky quartz candlelight gold statu shiny penny light beam pink starlight sunlit rose golden mauve frozen iris granite stormy meteor shower burnished bronz emerald noir starry night sweet plum moss purple nova DEFINITION VOLUME COAT / COMB / FAN OUT LENGTH WATERPROOF EXPAND/EXTEND DEFINITION Lash Love[®] Lash Love* Lash Intensity* Mary Kay* Lash Love Lash Love[®] Lengthening Mascara, Mascara, Ultimate Fanorama® Waterproof Mascara, \$16, .28 oz. \$18, .32 oz. Mascara™, Mascara, Mascara, \$16, .28 oz. \$16, .28 oz. \$16, .28 oz. **\$16,** .28 oz. black brown I ♥ black I ♥ black black I ♥ black I ♥ black 08 black Mary Kay* Mary Kay* Mary Kay* Mary Kay* Mary Kay® Precision Brow Liner, \$14, Gel Eyeliner With Waterproof Liquid Eyeliner, \$12, .01 oz. Volumizing Brow **Expandable Brush** Eyeliner Pen, \$18, Tint, \$14, .14 oz. 003.07 Applicator, \$20, 05.07 Outlines, defines and fills. Tints, volumizes and tames. 1.5 oz. black brown dark brunette dark brunette mk black brunette brunette mk deep brown dark blonde dark blonde

EYES

jet black

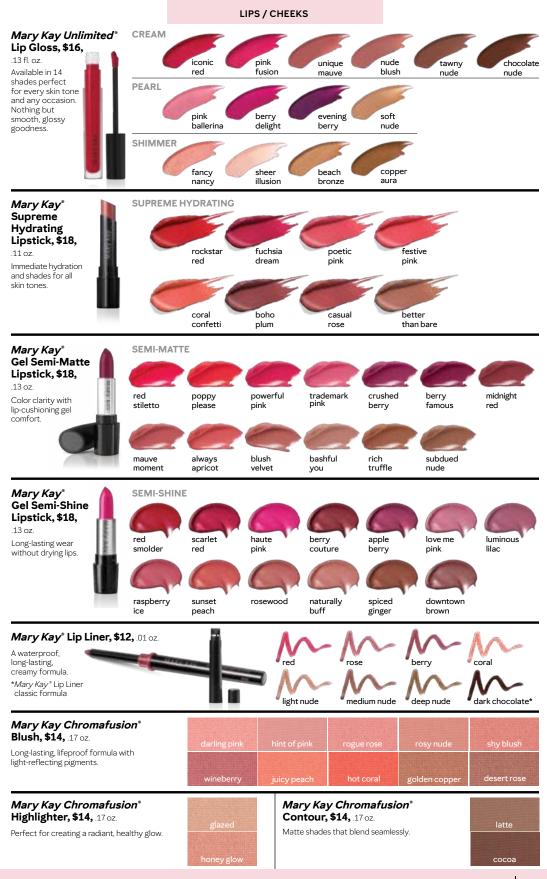
intense black

The best-seller logo/designation refers to top-selling products within the Mary Kay' product line.

blonde

mk steely

blonde





FRAGRANCES FOR WOMEN



FRAGRANCES FOR MEN



Mary Kay Illuminea[™] Extrait de Parfum, \$80, 1.6 fl. oz. Belara[®] Eau de Parfum, \$44, 1.7 fl. oz. Bella Belara[®] Eau de Parfum, \$44, 1.7 fl. oz. Cityscape[®] Eau de Parfum, \$56, 1.7 fl. oz. Enchanted Wish[®] Eau de Toilette, \$40, 2 fl. oz. Forever Diamonds[®] Eau de Parfum, \$46, 2 fl. oz. Live Fearlessly[®] Eau de Parfum, \$48, 1.7 fl. oz. Thinking of Love[®] Eau de Parfum, \$36, 1 fl. oz.

Cityscape* Cologne Spray, \$56, 2 fl. oz. *MK High Intensity** Sport Cologne Spray, \$46, 2.5 fl. oz. *MK High Intensity** Cologne Spray, \$46, 2.5 fl. oz. *MK High Intensity Ocean** Cologne Spray, \$46, 2.5 fl. oz. *Domain** Cologne Spray, \$42, 25 fl. oz. *True Original** Cologne Spray, \$42, 2 fl. oz.

LIMITED EDITION[†] & SPECIAL EDITION[†]



COVER MODEL



Eileen is wearing Mary Kay Chromafusion* Eye Shadow in Rustic, Gold Status and Espresso; Mary Kay* Ultimate Mascara**; Mary Kay* Eyeliner

in MK Deep Brown; Mary Kay* Precision Brow Liner in Brunette; Mary Kay Chromafusion* Contour in Latte; Mary Kay Chromafusion* Highlighter in Glazed; Mary Kay* Supreme Hydrating Lipstick in Better Than Bare; and Mary Kay Unlimited* Lip Gloss in Soft Nude.

GET THE LOOK!

When you download the Mary Kay^{*} Interactive Catalog App, you can *link to color products you like* and *try them on virtually* using the Mary Kay MirrorMe[™] App.



Download these apps from the App Store or Google Play on your mobile device.

All third-party trademarks, registered trademarks and service marks are the property of their respective owners.

BE 100% CONFIDENT!

Mary Kay Inc. stands behind its products sold by Mary Kay Independent Beauty Consultants. If for any reason you are not **completely satisfied** with any *Mary Kay*^{*} product, it will be replaced without charge, exchanged or the full purchase price refunded following its return to your authorized Mary Kay Independent Beauty Consultant or, if she is no longer active, to the Company with proof of purchase.

WONDER IF YOU'RE APPLYING PRODUCTS IN THE RIGHT ORDER?

You're not alone! That's why the *Mary Kay** App has an easy-to-use order of application feature that can be key to beautiful skin.

This **order of application feature** allows you to choose products to create your own personalized skin care routine, then it automatically displays the order in which those products should be applied.

The Mary Kay[®] App takes the guesswork out of the process and puts the power into your hands.



