

WEALTH \$ BUILDER

Mary Kay Style!

Brain Book

NAME: _____






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Creating Wealth through Direction, Discipline,
and *Building the Dream . . . One Face At A Time*

SELECT YOUR LEVEL OF ACHIEVEMENT FOR THE MONTH

ACTIVITY REQUIRED	REWARDS
<p>Wealth Builder - BASIC</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> 15 Faces <input checked="" type="checkbox"/> 5 Career Presentations <input checked="" type="checkbox"/> \$600 Wholesale <p>This Consultant Activity = STAR</p>	<ul style="list-style-type: none"> ★ Special Invitation to a Private Monthly Wealth Building Conference Call featuring a Mary Kay Millionaire. ★ Recognition on Achiever\$ Group FB page, www.annsherman.net, and in Achiever\$ Newsletter/Success Meetings.
<p>Wealth Builder - ELITE</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> 30 Faces <input checked="" type="checkbox"/> 10 Career Presentations <input checked="" type="checkbox"/> \$1,000 Wholesale <p>This Consultant Activity = STAR + Move Up To Red!</p>	<p style="text-align: center;">↓</p> <p style="text-align: center;"><i>Plus</i></p> <ul style="list-style-type: none"> ★ Business Builder Gift from your Director ★ 4 Personal Coaching Calls with Linda
<p>Wealth Builder - SUPREME</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> 50 Faces <input checked="" type="checkbox"/> 20 Career Presentations <input checked="" type="checkbox"/> \$1,500 Wholesale <p>This Consultant Activity = STAR + CAR + DIRECTORSHIP!</p>	<p style="text-align: center;">↓</p> <p style="text-align: center;"><i>Plus</i></p> <ul style="list-style-type: none"> ★ Exclusive Invitation to a Leaders Luncheon. ★ An Amazing Gift! 

Add **POWER** to **Your Plan**

- Attend your Weekly Success Meeting
- Stay Connected with Voxer
- Work Your Bubble Sheet daily.
- And ALWAYS Book 10 By Friday!**

WEEKLY/MONTHLY TRACKING SHEET | NAME: _____

WEALTH BUILDER

Mary Kay Style!

50+ Faces (Equivalent to 3 Classes Per Week)

Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$

\$500 Weekly Sales = \$1,000 Cash Club

Week 1 \$ _____ NEW \$ _____ Reorders \$ _____ Total	Week 2 \$ _____ NEW \$ _____ Reorders \$ _____ Total	Week 3 \$ _____ NEW \$ _____ Reorders \$ _____ Total	Week 4 \$ _____ NEW \$ _____ Reorders \$ _____ Total
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3+ Career Presentations Per Week Y= Yes N=No M=Maybe

Week 1 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M	Week 2 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M
Week 3 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M	Week 4 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M

MONTH to DATE (Keep adding weekly results for month end total)

_____ # Appointments on BOOK for THIS month
 _____ # Total New Faces
 _____ # Career Presentations
 _____ # New Team Members
 _____ # Total Team _____ # Active
 _____ \$ Retail Sales
 _____ \$ Wholesale Order
 _____ \$ Total Team Production (yours + Team)
 _____ w/s towards STAR this QUARTER
 Star Goal: Sapphire Ruby Diamond Emerald Pearl

5 New Contacts PLUS 1+ Bookings Per Day

Mark Each Day You Meet 5 + 1

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

Month End Results

Circle YOUR Achievement Wealth Builder: Basic • Elite • Supreme
 _____ # Months Consistency
 _____ # Book 10 Appointments for NEW MONTH
 (# Parties _____ # Facials _____)
 Moved UP in RED from _____ to _____

MARY KAY OLYMPICS



**Earn your Mary Kay Olympic Medal
for Team Building this month and earn
a Special Invitation to our . . .**



Plus . . . A Special Gift from your Director!



BRONZE MEDAL	=	3 NEW TEAM MEMBERS
SILVER MEDAL	=	4 NEW TEAM MEMBERS
GOLD MEDAL	=	5 NEW TEAM MEMBERS



Gold Medal Winners will
also be featured in the
Applause Magazine!



Book **10** By Friday!

Schedule **10 separate appointments** to be held within **the next 1-2 weeks** to guarantee growth in your business.

Don't stop calling *until you complete the goal of booking 10 by Friday!*

- ★ 10 Booked for the **Next 2 WEEKS = on pace Star Consultant/Red Jacket**
- ★ **10 Booked for the NEXT WEEK = On pace Car/Director**

Consultant Name: _____ Week: _____

TRACK YOUR PROGRESS

	NAME	PHONE	DATE	TIME	TYPE
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

BUBBLE SHEET

/ = LEFT MESSAGE-attempt made

X = CALL/TXT w/response-no bking

\$ = SALE

● = BOOKING-I ROCK!

1 sheet completed each week = Team Leader in 6 months

2 sheets completed each week = Team Leader in 3 months & FREE Car in 6 months

3 sheets completed each week = Team Leader in 2 months, FREE car in 4 months, and Director in 6 months

4 sheets completed each week = Team Leaders in 1 month, FREE car in 2 months, and Director in 3 months

Work the NUMBERS AND SUCCEED!

○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
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○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○

When texting, you must get a response to count it as an attempt.

Numbers are based upon contacts who are 21 or older (unless married), who are qualified prospects. You should obtain at least 10 bookings per completed sheet. CONSULTANT NAME: _____