

Thank you for being my hostess.  
I look forward to working with you!

Making Your Girl's Night Out a Huge Success!

**FALL IN L.O.V.E. with Mary Kay**  
and earn up to \$200 in FREE Products!



## YOUR REWARDS

**L = Let's Party!** - when we have 2 future booking from your Party or Referrals = **\$25 FREE Product**

**O = Orders!** - \$250 in orders from the party and outside Orders Count = **\$25 FREE Product!**

**V = V.I.P.** —Have 3—5 Very Important People at your party = **\$25 FREE Product**

**E = Exact Date or Event**—Hold on the exact date you booked with at least 2 friends OR attend a Mary Kay Event with me! - **\$25 Free Product!**

**\$100 FREE product Bonus!** - When you have \$100 in outside sales prior to and independent of the Party!!

MARY KAY  
\*America's  
Best-Selling Brand



Return your guest list to me via phone or email within 3 days!



Because this is my business, and I love what I do, I will be there rain, sleet, snow or shine! I know that I can count on you. Thanks so much!!

## Tips

- Invite 10 to 15 friends to ensure a great group will come. Let them know we will begin right on time.
- Let them know that I will be contacting them to introduce myself and find out a little more about their skin type so I can bring the correct samples.
- After the initial call to invite them, call them the day before to remind them of the time and to dress comfortably.
- Obtain outside orders.
- Keep refreshments simple and plan to serve after the class.

## WHO TO INVITE?

Who do you know who:

- Likes to try new things
- Loves makeup
- Enjoys looking good
- Has great skin
- Has troubled skin
- Just had a baby
- Just had a promotion
- Are friends you don't see often
- Loves to be pampered
- Could use a night out
- Is getting married